



2019 Annual Report

"Our vision of seamless access and a safer world will continue to be our lighthouse — and we're energized by the endless opportunities it brings."

David Petratis

Chairman, President & Chief Executive Officer





\$2.9 billion

annual revenue



30+ brands globally



30 countries

where we work



11,000+ employees



130 countries

where our products are sold



800+ global active patents



15,000+ channel partners worldwide

For more statistics from 2019, visit allegion.com/numbers

Our brands



Our Results Letter from the CEO



Dear Allegion Shareholders.

One year ago, I shared with you a sharpened company strategy centered on **seamless access** and supported by five strategic pillars:

- Expand in core markets.
 Be the partner of choice.
- Deliver new value in access.
- Enterprise excellence.
- Capital allocation.

Today, I can assure you these priorities have never been more important – or more understood by the Allegion

In 2019, we made many long-term moves to align our business for a new decade of success. The work we completed in just 12 months reflects both difficult and strategic decisions as well as reinvestment in our company – from manufacturing equipment and facility upgrades, to new product development and digital transformation of both systems and mindsets. We exited operations in Turkey and transferred more production to Poland. We consolidated in Australia. We upgraded multiple legacy ERP systems. All of this and more was critical for Allegion's future growth and strength - and the timing was right.

Just as important, we recommitted to driving employee engagement and saw significant progress as a result. When we compare ourselves against peer manufacturers, we've moved from the 11th percentile to the 55th percentile of engaged workforces in five years' time. In tandem, we're investing to upskill and reskill our manufacturing workforce. Industrial IoT solutions, along with advancements in automation and technology. have put a new emphasis on programming, problem solving and data analysis on the shop floor. Through unique apprenticeship programs and efforts to attract young talent to our industry, we are positioning our team well for the future. While we still have work to do, I couldn't be prouder of Allegion for embracing our values and having a passion for excellence when it comes to workforce development. Employee engagement and strong talent are defining factors in the future success of our business. Investing in the skills of our people is the right thing to do.

I'm also proud to say we drove results for our shareholders. In 2019, Allegion's global organic revenue growth of 4.6 percent was at the top in our industry. Our Americas region achieved 10 percent electronics growth. As we navigated the global economy, strong pricing, volume leverage and productivity led to a fullyear adjusted operating margin increase of 70 basis points. Our 2019 adjusted net earnings per share (EPS) of \$4.89 reflected an 8.7 percent increase compared to 2018. What's more, the pulse of our business – our cash flow – remained strong at \$422.6 million for 2019, a \$13.9 million increase. In 2019 alone, our total shareholder return grew by 58 percent, surpassing both our industry and the S&P 500 average. We are laserfocused on the financial strength of our business and on delivering on our promises to you.

Additionally, I'm pleased to share the improvements Allegion has made to our environmental, health, safety and sustainability impacts as a responsible global company. We are a values-driven organization, and our people truly care about the way we work and how it affects the well-being of our communities. There's no better way to demonstrate that than through this fact: In 2019, Allegion had no environmental violations and

no safety violations. We realized year-over-year improvements in sustainability metrics*, like greenhouse gas emissions (6-percent reduction) and water usage (4-percent reduction). We saw a 21-percent reduction in our Total Recordable Incident Rate (TRIR) and a 46-percent improvement in the number of losttime days. Allegion also has one of the safest workforces in the world – a powerful reflection of our be safe, be healthy value – with an incident rate that's 85 percent below the 2018 U.S. industry average.**

At the same time, we raised our awareness of, and attentiveness to, customer satisfaction in 2019. We created a new chief customer and digital officer role to further advance Allegion's focus on customer advocacy and bring us closer to our customers, while also continuing to improve our digital business capabilities and execution. We leaned into customer excellence, working to take the pulse of our customers, ask the right questions and, importantly, listen to the answers. We used customer needs to guide our digital transformation and innovation. As a result, we've blended our mechanical capabilities and expertise with edge devices. We launched products like the Schlage Encode™ Smart Wifi Deadbolt, which was a first-of-its-kind in our industry. We scaled our popular digital specification tool, Overtur™, globally. We also established a chief innovation and design officer role and built new partnerships through Allegion Ventures and our company's other innovation engines, creating new value in access

As I look ahead, I can't help but see opportunity on the horizon for Allegion: Opportunity to continue driving industry-leading performance and shareholder value. Opportunity to delight our customers through best-in-class experiences. Opportunity to sharpen our focus on our values and engagement. Opportunity to create a safer world through seamless access.

Yes, there will be challenges ahead. The start of 2020 has made that clear. But you can take on great challenges with an engaged workforce, financial strength, legacy brands that have stood the test of time and a steady focus. Our vision of seamless access and a safer world will continue to be our lighthouse – and we're energized by the endless opportunities it brings.

Our best days are ahead of us, at Allegion.

Sincerelv.

David Petratis

Chairman, President & Chief Executive Officer Allegion plc

5.4% CAGR, organic growth (6-year)

\$11.57

Billion market cap (as of Dec. 31, 2019)

203%

Total shareholder return since spin (as of Dec. 31, 2019)

^{**}Based on U.S. Bureau of Labor Statistics data for fabricated metal manufacturing.

Innovation

Industrial design, engineering & IT

Creating solutions and leading innovation in the core business

UI/UX, style and design capability

Global platforming

Incubator/accelerator for rapid results

Experiment and proof-of-concept engine



Investment and relationships with promising ideas and enterprises Seeding for the future

Acquisitions

Expand the strategic footprint and capabilities of the core business





































Our Future



Expand in core markets

Broaden & evolve the core

- Optimize channel relationships
- Digitally enable the demand creation process
- Provide leading products and solutions
- Expand product offerings



Enterprise excellence

Focus on total value creation

- Provide an excellent customer experience throughout the value chain
- Drive productivity and continuous improvement
- Create a workplace culture of safety, health and engagement



Deliver new value in access

Create innovative access solutions & platforms

- Focus on enhancing the user experience
- Accelerate new product development and vitality index
- Create modular, globally scalable hardware and software platforms
- Connect and grow intelligent products and platforms



Capital allocation

Take a flexible, balanced & disciplined approach

- Organic investment
- Opportunistic acquisitions
- Allegion Ventures
- Shareholder distributions



Be the partner of choice

Leverage partners & ecosystems

- Participate in recognized, secure, industry-leading platforms
- Develop collaborative strategic partnerships
- Leverage open standards

Board of Directors



Kirk S. Hachigian

Lead Director (Allegion); Former Chairman of JELD-WEN Holding, Inc.



Executive Vice President, Chief Human Resources Officer, Merck & Co., Inc.



Steven (Steve) C. Mizell Nicole Parent Haughey

Former Chief Operating Officer, Mimeo.com, Inc.



Dean I. Schaffer

Former Partner, Ernst & Young LLP



Charles L. Szews

Former Chief Executive Officer, Oshkosh Corporation



Martin E. Welch III

Former Executive Vice President & Chief Financial Officer, Visteon Corporation



David Petratis

Chairman, President & Chief Executive Officer

Committees of the board

Audit & finance

M. Welch. Chair

K. Hachigian

S. Mizell

N. Parent Haughey

D. Schaffer

Compensation

D. Schaffer, Chair

K. Hachigian S. Mizell

N. Parent Haughey

C. Szews

M. Welch

Corporate governance & nominating

K. Hachigian, Chair

S. Mizell

N. Parent Haughey

D. Schaffer

C. Szews

M. Welch

Executive Leadersh



Top row

From left to right

Rob Martens

Senior Vice President, Chief Innovation & Design Officer

Tim Eckersley

Senior Vice President, President of the Americas

Vince Wenos

Senior Vice President, Chief Technology Officer

Jeff Braun

Senior Vice President, Chief Compliance Officer & General Counsel

Chris Muhlenkamp

Senior Vice President, Global Operations & Integrated Supply Chain

Jeff Wood

Senior Vice President, President of Asia Pacific

Bottom row

From left to right

Patrick Shannon

Senior Vice President, Chief Financial Officer

Shelley Meador

Senior Vice President, Chief Human Resources Officer

David Petratis

Chairman. President & Chief Executive Officer

Tracy Kemp

Senior Vice President, Chief Customer & Digital Officer

Lúcia Veiga Moretti

Senior Vice President, President of EMEIA

Financials

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	Reported	Adjustments	Adjusted (non-GAAP)	Reported	Adjustments	Adjusted (non-GAAP)
Net revenues	\$ 2.854.0	\$ -	\$ 2,854.0	\$ 2,731.7	\$ -	\$ 2,731.7
Operating income Operating margin	565.1 19.8%	28.31	593.4 20.8%	525.8 19.2%	22.81	548.6 20.1%
Earnings before income taxes Provision for income taxes Effective income tax rate Net earnings	475.2 73.1 15.4% 402.1	62.9 ² 3.9 ³ 59.0	538.1 77.0 14.3% 461.1	475.2 39.8 8.4% 435.4	22.8 ² 27.4 ³ (4.6)	498.0 67.2 13.5% 430.8
Non-controlling interest	0.3	_	0.3	0.5	-	0.5
Net earnings attributable to Allegion plc	\$ 401.8	\$ 59.0	\$ 460.8	\$ 434.9	\$ (4.6)	\$ 430.3
Diluted earnings per ordinary share attributable to Allegion plc shareholders	\$ 4.26	\$ 0.63	\$ 4.89	\$ 4.54	\$ (0.04)	\$ 4.50

At a glance









(49.1)





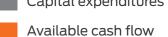


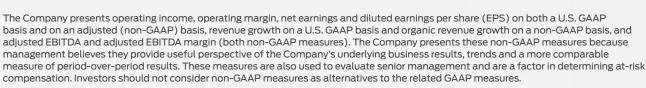
from operating activities

Cash flow

Year ended December 31 (in millions)

Capital expenditures





(65.6)

The Company defines the presented non-GAAP measures as follows:

- Adjustments to operating income, operating margin, net earnings, EPS and EBITDA include items such as goodwill impairment charges, restructuring charges, asset impairments, acquisition and integration costs, debt refinancing costs, amounts related to U.S. Tax Reform (2018 only), and charges related to the divestiture of businesses.
- Organic revenue growth is defined as U.S. GAAP revenue growth excluding the impact of divestitures, acquisitions and currency
- Available cash flow is defined as U.S. GAAP net cash from operating activities less capital expenditures.

These non-GAAP measures may not be defined and calculated the same as similar measures used by other companies. A reconciliation of the non-GAAP measures used to their most directly comparable GAAP measure is presented as a supplemental schedule in the earnings release that can be found at www.allegion.com.

Adjustments to operating income for the year ended December 31, 2019, consist of \$22.4 million of restructuring charges and acquisition and integration expenses and a \$5.9 million charge related to the impairment of indefinite-lived trade names. Adjustments to operating income for the year ended December 31, 2018, consist of \$16.5 million of restructuring charges and acquisition and integration expenses and \$6.3 million of backlog revenue amortization related to an acquisition.

²Adjustments to earnings before income taxes for the year ended December 31, 2019, consist of the adjustments to operating income discussed above, \$30.1 million of losses related to the divestiture of the Company's business operations in Colombia and Turkey, \$2.6 million of debt refinancing costs and \$1.9 million of pension curtailment charges recorded as restructuring within Other expense (income), net. Adjustments to earnings before income taxes for the year ended December 31, 2018, consist of the adjustments to operating income discussed above.

³ Adjustments to the provision for income taxes for the year ended December 31, 2019, consist of \$3.9 million of tax expense related to the excluded items discussed above. Adjustments to the provision for income taxes for the year ended December 31, 2018, consist of \$5.5 million of tax expense related to the excluded items discussed above and a \$21.9 million tax benefit related to an adjustment to the provisional amounts previously recognized related to the enactment of U.S. Tax Reform.

Manufacturing Footprint



Americas

Regional office Carmel, Indiana

Production facilities

Boulder, Colorado Blue Ash, Ohio Chino, California Ensenada, Mexico Everett, Washington Indianapolis, Indiana Irving, Texas McKenzie, Tennessee Mississauga, Ontario Perrysburg, Ohio Princeton, Illinois Security, Colorado Snoqualmie, Washington Tecate, Mexico Tijuana, Mexico

Asia Pacific

Regional office Shanghai, China

Production facilities

Auckland, New Zealand Brooklyn, Australia Bucheon, South Korea Jinshan, China Melbourne, Australia Sydney, Australia

EMEIA

♥ Corporate headquarters Dublin, Ireland

Production facilities

Clamecy, France Dubai, UAE Durchhausen, Germany Faenza, Italy Feuquieres, France Monsampolo, Italy Muenster, Germany Osterfeld, Germany Renchen, Germany Veenendaal, Netherlands Zawiercie, Poland

Regional office

Faenza, Italy

Global engineering design center
 Bangalore, India

Culture

Philanthropic pillars

Allegion is honored to support our global communities and live our value of serving others. We empower employees to identify local needs and make a difference through three philanthropic pillars:

- Safety and security
- Wellness
- Communities where we live and thrive



Vision

Seamless access and a safer world

Our values



Do the right thing



Be empowered and accountable



Enjoy what you do and celebrate who we are



Be safe, be healthy



Be curious beyond the obvious



Serve others, not yourself



Have a passion for excellence



This is your business, run with it

Environmental, Health, Safety & Sustainability







Allegion is committed to conducting its business in a safe, environmentally responsible, and sustainable manner, in compliance with all applicable environmental, health and safety laws and regulations, and in a manner that helps promote and protect the health and safety of our environment, associates, customers, contractors and members of our local communities worldwide.

Allegion operates with principles that support our proactive commitment, including:

- Integrate sound environmental, health, safety (EHS) and sustainability strategies in all elements of our business functions, including objectives and measurements;
- Conduct periodic, formal evaluation of our compliance status and annual review of objectives and targets;
- Create a workplace culture where everyone at Allegion is responsible for safety;
 - Our managers and supervisors are expected to lead by example to ensure a safe, healthy and environmentally friendly workplace.
 - Our associates are trained and expected to understand the EHS and sustainability issues associated with their jobs and are empowered to report unsafe conditions.
 - Our associates understand they have a duty to protect themselves, their co-workers and the environment. This is accomplished through EHS and sustainability consultation and participation during program development and/or program implementation.
- Make continuous improvements in EHS and sustainability management systems and performance, including the reduction in the usage of natural resources, waste minimization, prevention of pollution and prevention of workplace accidents, injuries and risks;
- Design, operate and maintain our facilities in a manner that minimizes negative EHS and sustainability impacts;
- Use of materials responsibly, including, where feasible, the recycling and reuse of materials; and
- Act in a way that shows sensitivity to community concerns about EHS and sustainability issues.

Allegion recognizes that these principles are critical to our future success. As a global leader, we are committed to protecting the health, safety and environment in the communities where we operate.

For more information on Allegion's corporate social responsibility and environmental, social and governance (ESG) efforts, visit allegion.com/CSR



4% YOY

Reduction in water usage*



6% YOY

Reduction in greenhouse gas emissions*



21% YOY

Reduction in Total Recordable Incident Rate (TRIR)*



2% YOY

Reduction in waste to landfill*

*Data is normalized to hours worked

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SONAS

Live. Work. Visit. Protect.



At home & on-the-move

Residential Multi-family Portable security



At work

Commercial offices, facilities Government institutions **Energy facilities** Transportation



In your community

Education Community buildings, recreation centers Hospitality Health care facilities



Locks, keys & levers

Mechanical locks, master key systems, mechanical levers and handles, padlocks



Portable & out of home

Portable and action sports locks and security, action sports lights



Electronic access & monitoring

Electronic and connected locks, access management cards, keypads, credentials, readers, software, services



Doors, exits, openers, closers & accessories

Doors, exit devices, door openers, latches, other door accessories

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Other door hardware

Weather stripping, threshold solutions, hinges, lites, louvers



Accessibility & wellness

Safety and comfort solutions, bath hardware, accessibility aids, quiet solutions



Brand	Description	Brand
SYSTEMS	High-performance interior and storefront door systems, specializing in sliding and acoustic solutions. This U.S. brand offers acoustics control, privacy and ADA compliance.	FALCO

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KRYPTONITE





CISA

Briton

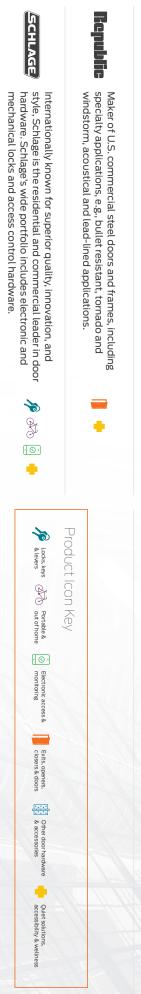
Brio



Brand







About Allegion

Allegion (NYSE: ALLE) is a global pioneer in seamless access, with leading brands like CISA®, Interflex®, LCN®, Schlage®, SimonsVoss® and Von Duprin®. Focusing on security around the door and adjacent areas, Allegion secures people and assets with a range of solutions for homes, businesses, schools and institutions. Allegion had \$2.9 billion in revenue in 2019, and sells products in almost 130 countries.

For more, visit www.allegion.com.







allegion.com linkedin.com/company/allegion-plc @AllegionPlc

To get more information on our 2019 performance visit: allegion.com/annualreport



PIONEERING SAFETY™

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Corporate Data

Shareholder information services

The company's 2019 Annual Report on Form 10-K as filed with the Securities and Exchange Commission, and other company information, is available through Allegion's website, www.allegion.com. Securities analysts, portfolio managers and representatives of institutional investors seeking information about the company should contact:

Tom Martineau Vice President, Treasurer and **Investor Relations** +1.317.810.3759

Annual general meeting

June 4, 2020, at 2:00 p.m., local time Allegion Americas 11819 N. Pennsylvania Street Carmel, IN 46032, USA

Stock exchange

NYSE Ticker Symbol: ALLE

The most recent certifications by the company's Chief Executive Officer and Chief Financial Officer pursuant 302 of the Sarbanes-Oxley Act of 2002 are filed as exhibits to the company's Form 10-K. The company filed with the New York Stock Exchange an annual CEO certification as required by Section 303A.12(a) of the New York Stock Exchange Listed Company Manual.

Transfer agent & registrar

Computershare Telephone Inquiries: +1.877.660.6629

Website:

www.computershare.com/investor

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